

**Newsletter - March 2009****Dear Hotel Customer,**

We have the pleasure to inform you that we have launched a direct connection with Hotelzon!

This direct connection via myfidelio.net will allow you to manage your rates, rooms and reservations from Hotelzon directly from your hotel system and this is a unique opportunity for you!

With best regards,

myfidelio.net team
Hotelzon team

What is the Direct Connection with Hotelzon?

This is a direct connection between the myfidelio.net database and the Hotelzon's database using myfidelio.net's powerful new XML interface, which constantly updates Hotelzon with availability, rates and inventory and receives reservations in real-time.

In case your hotel PMS is connected to myfidelio.net, there will be a direct interaction between your PMS and the Hotelzon website.

- Negotiated and commissionable rates.
- Contract with Hotelzon is required for distribution.
- Costs charged by Hotelzon: Commission of 8% plus a transaction fee. Normal myfidelio.net costs apply.

What are your benefits?

For hotels, Hotelzon offers a cost effective and transparent distribution channel directly to thousands of corporate- and travel agency customers.

With its support for negotiated rates, the Hotelzon system enables hotels to develop close relationships with bookers of more than 15.000 corporate customers globally.

Hotelzon Online is a multilingual hotel reservation system allowing corporations and travel agencies to manage their travel arrangements for clients more efficiently.

What are the steps to follow if you are interested in using the myfidelio.net direct connection to Hotelzon?

The first step is to contact Hotelzon and set up a contract using the myfidelio.net interface for distribution.

As a second step, please contact your myfidelio.net customer service representative, who will then contact Hotelzon and liaise with the Hotelzon team to set up your hotel in the direct connection.

Within a period of 10 days after signature of agreement with Hotelzon your hotel will be live in the myfidelio.net direct connection with Hotelzon.

**Key information about Hotelzon**

Hotelzon was founded in 1972. It is one of the oldest hotel booking companies in Europe, as well as a leading global hotel booking technology provider to corporations, hotels and agency partners.

The group headquarter is in Helsinki, Finland, and the company is privately owned. Hotelzon has over 100 employees and subsidiaries in UK, Sweden and China.

The Hotelzon proprietary booking system offers the availability and price information and booking functionality to over 90.000 hotels worldwide including an exclusive hotel inventory in Finland, Sweden, Norway, China and UK.

Hotel bookings through Hotelzon system are constantly increasing and last year there were 1,2 million room nights sold to all continents in the world.

For more information:

www.hotelzon.com
info@hotelzon.com
Phone +358 9 5840 9700

HOTELZON
WWW.HOTELZON.COM**EAME Central Customer Service contact details:**

Mon - Fri, 09.00 - 18.00 CET.
E-mail: EAME-IQmyfidelio@micros.com
Phone: +49 2131 137 113
Fax: +49 2131 137 404